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FUNDAMENTALS OF FINANCIAL ACCOUNTING



💥 Fifth Canadian Edition

FUNDAMENTALS OF FINANCIAL ACCOUNTING

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Fundamentals of Financial Accounting Fifth Canadian Edition

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Dedication

Barb, Harrison, and Daniel, my Mom, and (memory of) my Dad FRED PHILLIPS

Herman and Doris Hargenrater, Laura Libby, Oscar and Selma Libby

PATRICIA AND ROBERT LIBBY

Mom and Dad–Thank you for teaching me the importance of doing things right the first time around and for inspiring me to work hard and always do my best. And to Pat, Payton, and Avery–thank you for your support and for teaching me something new every day.

BRANDY MACKINTOSH

Meet the Authors



Fred Phillips

Fred Phillips is a professor and the George C. Baxter Scholar at the University of Saskatchewan, where he teaches introductory financial accounting. He also has taught introductory accounting at the University of Texas at Austin and the University of Manitoba. Fred has an undergraduate accounting degree, a CPA, CA (Canada), and a PhD from the University of Texas at Austin. He previously worked as an audit manager at KPMG.

Fred's main career interest is accounting education. He has been recognized with more than 26 awards, as chosen by his students and peers. In 2006, Fred was awarded the title Master Teacher at the University of Saskatchewan. In 2011, he was admitted to the 3M National Teaching Fellowship, the highest honour for undergraduate teaching in Canada. In 2012, Fred received the L. S. Rosen Outstanding Educator Award, the American Accounting Association's Innovation in Auditing and Assurance Education Award, and the American Accounting Association's Award for Outstanding Research in Accounting Education. Most recently, he received the Edwards MPAcc Teaching Effectiveness Award and, for the third time in his career, the University of Saskatchewan Student Union's Teaching Excellence Award. His peer-reviewed publications include education-focused research and instructional cases in *Issues in Accounting Education*, as well as professional judgment studies in Journal of Accounting Research and Organizational Behavior and Human Decision Processes, among others. Fred is a current member of the Teaching, Curriculum, & Learning and Two-Year College sections of the American Accounting Association. In his spare time, he likes to play tennis, drink iced cappuccinos, and relax with his family.



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Robert Libby is the David A. Thomas Professor of Accounting and Accounting Area Coordinator at Cornell University, where he teaches the introductory financial accounting course. He previously taught at the University of Illinois, Pennsylvania State University, the University of Texas at Austin, the University of Chicago, and the University of Michigan. He received his BS from Pennsylvania State University, and his MAS and PhD from the University of Illinois; he also successfully completed the CPA exam (Illinois).

Bob was selected as the AAA Outstanding Educator in 2000, and received the AAA Outstanding Service Award in 2006 and the AAA Notable Contributions to the Literature Award in 1985 and 1996. He has received the Core Faculty Teaching Award multiple times at Cornell. Bob is a widely published author and researcher specializing in behavioural accounting. He has published numerous articles in *The Accounting Review*; *Journal of Accounting Research*; *Accounting, Organi*– *zations, and Society*; and other accounting journals. He has held a variety of offices, including vice president, in the American Accounting Association, and he is a member of the American Institute of CPAs and the editorial boards of *The Accounting Review* and *Accounting, Organizations, and Society*.

Patricia A. Libby

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Pat conducts research on using cases in the introductory course and other parts of the accounting curriculum. She has published articles in *The Accounting Review*, *Issues in Accounting Education*, and *The Michigan CPA*.

Brandy Mackintosh

Brandy Mackintosh is an assistant professor at the Edwards School of Business at the University of Saskatchewan, where she teaches introductory, intermedi– ate, and advanced financial accounting. She has also taught external auditing and advanced financial reporting at the graduate level. Brandy has an under– graduate accounting degree, and is a CPA, CA (Canada). Prior to joining the University of Saskatchewan, she worked as an audit manager at Deloitte.





Brandy was selected as the Edwards School of Business Most Effective Professor in 2015 and again in 2016. She also received the Edwards School of Business Most Approachable Professor Award in 2014 and 2016. Brandy has received the University of Saskatchewan Student Union's Teaching Excellence Award multiple times, most recently in 2015. Her scholarly interests relate to accounting education and case writing. She has published cases in *Issues in Accounting Education*, and most recently won the 2016 Canadian Academic Accounting Association case–writing competition.

Meet the Authors v

BRIEF CONTENTS

Your Personal Coach . . . XII

CHAPTER 1 Business Decisions and Financial Accounting 2

CHAPTER 2 The Balance Sheet 50

CHAPTER 3 The Income Statement 108

CHAPTER 4 Adjustments, Financial Statements, and Financial Results 166

CHAPTER 5 Fraud, Internal Control, and Cash 232

CHAPTER 6 Merchandising Operations and the Multi-step Income Statement 282

CHAPTER 7 Inventory and Cost of Goods Sold 330

CHAPTER 8 Receivables, Bad Debt Expense, and Interest Revenue 376

CHAPTER 9

CHAPTER 11 Shareholders' Equity 538

CHAPTER 12 Statement of Cash Flows 586

CHAPTER 13 Measuring and Evaluating Financial Performance 644

APPENDIX A Summarized Financial Statements of The Home Depot A-1

APPENDIX B Excerpts from the Fiscal 2016 Annual Report of Lowe's Companies, Inc. B-1

APPENDIX C Present and Future Value Concepts C-1

APPENDIX D Wiki Art Gallery Inc. D-1

APPENDIX E Investments in Other Corporations E-1

Glossary GL-1

Business Index IN-1

Long-Lived Tangible and Intangible Assets 424

Topical Index IN-4

CHAPTER 10

Liabilities 480

vi Brief Contents

CONTENTS

Your Personal Coach . . . XII

CHAPTER 1

Business Decisions and Financial Accounting 2 Pizza Palace Inc. 2

Understand the Business 3 Organizational Forms 3 Accounting for Business Decisions 4 Study the Accounting Methods 8 The Basic Accounting Equation 8 Financial Statements 10 Evaluate the Results 18 Using Financial Statements 18 Useful Financial Information 19 Supplement 1A 24 Careers That Depend on Accounting Knowledge 24 Review the Chapter 25 Demonstration Case 25 Chapter Summary 27 Solution to Self-Study Practice 28 Key Terms 28 Homework Helper 29 Practice Material 29 Mini-Exercises 30 Exercises 35 Coached Problems 39 Group A Problems 41 Group B Problems 43 Skills Development Cases 44 Continuing Case 49 Endnote 49

Evaluate the Results 70 Assessing the Ability to Pay 70 Balance Sheet Concepts and Values 72 Supplement 2A 74 Accounting Careers 74 Review the Chapter 76 Demonstration Case 76 Chapter Summary 78 Solution to Self-Study Practice 80 Key Terms 80 Homework Helper 80 Practice Material 81 Mini-Exercises 82 Exercises 88 Coached Problems 94 Group A Problems 96 Group B Problems 99 Skills Development Cases 103 Continuing Case 106 Endnote 107

CHAPTER 3

The Income Statement 108 Pizza Palace Inc. 108

Understand the Business 109 Operating Activities 109 Income Statement Accounts 110 Study the Accounting Methods 112 Cash Basis Accounting 112 Accrual Basis Accounting 113 The Expanded Accounting Equation 117 Unadjusted Trial Balance 124 Review of Revenues and Expenses 126 Evaluate the Results 127 Net Profit Margin 127 Income Statement Limitations 128 Review the Chapter 130 Demonstration Case A 130 Demonstration Case B 131 Chapter Summary 134 Solution to Self-Study Practice 135 Key Terms 136 Homework Helper 136 Practice Material 137 Mini-Exercises 138

CHAPTER 2

The Balance Sheet 50 Pizza Palace Inc. 50

Understand the Business 51 Building a Balance Sheet 51 Transactions and Other Activities 53 Study the Accounting Methods 54 Step 1: Analyze Transactions 54 Steps 2 And 3: Record and Summarize 59 The Debit/Credit Framework 61 Preparing a Trial Balance and Balance Sheet 68

Contents vii

Exercises 143 Coached Problems 151 Group A Problems 154 Group B Problems 156 Comprehensive Problem 159 Skills Development Cases 160 Continuing Case 164

CHAPTER 4

Adjustments, Financial Statements, and Financial Results 166

Pizza Palace Inc. 166

Understand the Business 167 Why Adjustments are Needed 167 Study the Accounting Methods 170 Making Required Adjustments 170 Preparing an Adjusted Trial Balance and the Financial Statements 181 Closing Temporary Accounts 185 Evaluate the Results 186 Adjusted Financial Results 186 Review the Chapter 190 Demonstration Case 190 Chapter Summary 197 Solution to Self-Study Practice 198 Key Terms 198 Homework Helper 198 Practice Material 199 Mini-Exercises 200 Exercises 204 Coached Problems 212 Group A Problems 214 Group B Problems 216 Comprehensive Problems 218 Skills Development Cases 224 Continuing Case 229

Reporting Cash 254 Restricted Cash 254 Supplement 5A 255 Petty Cash Systems 255 Review the Chapter 256 Demonstration Case 257 Chapter Summary 258 Solutions to Self-Study Practice 259 Key Terms 259 Homework Helper 259 Practice Material 260 Mini-Exercises 260 Exercises 264 Coached Problems 267 Group A Problems 270 Group B Problems 273 Comprehensive Problem 276 Skills Development Cases 277 Continuing Cases 279 Endnotes 281

CHAPTER 6

Merchandising Operations and the Multi-Step Income Statement 282

Walmart 282

Understand the Business 283 Operating Cycles 283 Inventory Systems 284 Study the Accounting Methods 287 Recording Inventory Purchases 287 Recording Inventory Sales 291 Inventory Purchases and Sales Transactions Compared 296 Evaluate the Results 296 Multi-Step Income Statement 296 Gross Profit Analysis 297 Supplement 6A 299 Sales of Bundled Products/Services 299 Supplement 6B 302 Recording Inventory Transactions in a Periodic System 302 Review the Chapter 302 Demonstration Case 302 Chapter Summary 304 Solutions to Self-Study Practice 305 Key Terms 305 Homework Helper 306 Practice Material 306 Mini-Exercises 307 Exercises 309 Coached Problems 315 Group A Problems 318 Group B Problems 320

CHAPTER 5

Fraud, Internal Control, and Cash 232

Koss Corporation 232

Fraud and Internal Control 233 Fraud 233 Changes to Corporate Governance in Canada 235 Internal Control 238 Internal Control for Cash 241 Controls for Cash Receipts 241 Controls for Cash Payments 245 Controls from Bank Procedures 248 Cash Reporting 248 Bank Statement 248 Bank Reconciliation 250

viii Contents

Comprehensive Problem 323 Skills Development Cases 323 Continuing Cases 327

CHAPTER 7

Inventory and Cost of Goods Sold 330 Hudson's Bay Company 330

Understand the Business 331 Inventory Management Decisions 331 Types of Inventory 331 Study the Accounting Methods 332 Balance Sheet and Income Statement Reporting 332 Inventory Costing Methods 334 Lower of Cost and Net Realizable Value 338 Evaluate the Results 340 Inventory Turnover Analysis 340 Supplement 7A 343 Recording Inventory Transactions Using Last-In, First-Out (LIFO) 343 Supplement 7B 345 FIFO, LIFO, and Weighted Average in a Perpetual Inventory System 345 Supplement 7C 348 The Effects of Errors in Ending Inventory 348 Review the Chapter 350 Demonstration Case 350 Chapter Summary 351 Solution to Self-Study Practice 352 Key Terms 353 Homework Helper 353 Practice Material 353 Mini-Exercises 354 Exercises 357 Coached Problems 363 Group A Problems 365 Group B Problems 367 Comprehensive Problem 369

Methods for Estimating Bad Debts 382 Notes Receivable and Interest Revenue 386 Recording Notes Receivable and Interest Revenue 387 Evaluate the Results 391 Receivables Turnover Analysis 391 Supplement 8A 395 Direct Write-Off Method 395 Review the Chapter 395 Demonstration Case A: Bad Debts 395 Demonstration Case B: Notes Receivable 397 Chapter Summary 398 Solutions to Self-Study Practice 399 Key Terms 400 Homework Helper 400 Practice Material 400 Mini-Exercises 401 Exercises 403 Coached Problems 409 Group A Problems 411 Group B Problems 414 Comprehensive Problems 416 Skills Development Cases 417 Continuing Cases 422

CHAPTER 9

Long-Lived Tangible and Intangible Assets 424 Cedar Fair 424

Understand the Business 425 Definition and Classification 425 Study the Accounting Methods 426 Tangible Assets 426 Intangible Assets 442 Evaluate the Results 445 Turnover Analysis 445 Impact of Depreciation Differences 447 Supplement 9A 450 Natural Resources 450 Review the Chapter 451 Demonstration Case 451 Chapter Summary 454 Solutions to Self-Study Practice 455 Key Terms 456 Homework Helper 457 Practice Material 457 Mini-Exercises 458 Exercises 462 Coached Problems 466 Group A Problems 468 Group B Problems 470

Skills Development Cases 371 Continuing Cases 374 Endnotes 375

CHAPTER 8

Receivables, Bad Debt Expense, and Interest Revenue 376

VF Corporation (VFC) 376

Understand the Business 377 Advantages and Disadvantages of Extending Credit 377 Study the Accounting Methods 378 Accounts Receivable and Bad Debts 378

Contents ix

Comprehensive Problem 472 Skills Development Cases 473 Continuing Cases 478 Endnote 479

CHAPTER 10

Liabilities 480 General Mills 480

Understand the Business 481 The Role of Liabilities 481 Study the Accounting Methods 482 Measuring Liabilities 482 Current Liabilities 482 Long-Term Liabilities 491 Contingent Liabilities 498 Evaluate the Results 499 Debt-to-Assets Ratio 499 Times Interest Earned Ratio 500 Supplement 10A 501 Straight-Line Method of Amortization 501 Supplement 10B 503 Effective-Interest Method of Amortization 503 Supplement 10C 508 Simplified Effective-Interest Amortization 508 Review the Chapter 512 Demonstration Case A: Accrued Liabilities and Deferred Revenue 512 Demonstration Case B: Notes Payable and Accrued Interest 514 Demonstration Case C: Bonds Payable 514 Chapter Summary 516 Solution to Self-Study Practice 517 Key Terms 517 Homework Helper 518 Practice Material 518 Mini-Exercises 519 Exercises 521 Coached Problems 525 Group A Problems 528 Group B Problems 531 Comprehensive Problem 533 Skills Development Cases 534 Continuing Cases 536

Study the Accounting Methods 542 Common Share Transactions 542 Stock Dividends and Stock Splits 550 Preferred Shares 553 Retained Earnings 556 Statement of Shareholders' Equity 556 Evaluate the Results 557 Earnings Per Share (EPS) 557 Return on Equity (ROE) 558 Price/Earnings (P/E) Ratio 559 Supplement 11A 560 Owners' Equity for Other Forms of Business 560 Review the Chapter 564 Demonstration Case A: Share Issuance and Repurchases 564 Demonstration Case B: Cash and Stock Dividends 565 Chapter Summary 566 Solutions to Self-Study Practice 567 Key Terms 568 Homework Helper 568 Practice Material 568 Mini-Exercises 569 Exercises 571 Coached Problems 577 Group A Problems 579 Group B Problems 580 Comprehensive Problem 582 Skills Development Cases 583 Continuing Cases 585

CHAPTER 12

Endnotes 585

Statement of Cash Flows 586 Under Armour, Inc. 586

Understand the Business 587 Business Activities and Cash Flows 587 Classifying Cash Flows 588 Study the Accounting Methods 591 Relationship to Other Financial Statements 591 Preparing the Statement of Cash Flows 592 Evaluate the Results 604 Evaluating Cash Flows 604 Operating Cash Flows Revisited (Direct Method) 607 Supplement 12A 612 Reporting Disposals of Property, Plant, and Equipment (Indirect Method) 612 Supplement 12B 613 T-Account Approach (Indirect Method) 613 Review the Chapter 615 Demonstration Case A: Indirect Method 615 Demonstration Case B: Direct Method 616

CHAPTER 11

Shareholders' Equity 538 Molson Coors Brewing Company 538

Understand the Business 539 Corporate Ownership 539 Equity versus Debt Financing 541

x Contents

Chapter Summary 618 Solutions to Self-Study Practice 618 Key Terms 619 Homework Helper 619 Practice Material 620 Mini-Exercises 620 Exercises 623 Coached Problems 630 Group A Problems 633 Group B Problems 636 Skills Development Cases 638 Continuing Cases 642 Endnotes 643

CHAPTER 13 Measuring and Evaluating Financial Performance 644

The Home Depot, Inc. 644

Understand the Business 645 Horizontal, Vertical, and Ratio Analyses 645 Study the Accounting Methods 646 Horizontal (Trend) Computations 646 Vertical (Common-Size) Computations 648 Ratio Computations 650 Evaluate the Results 652 Interpreting Horizontal and Vertical Analyses 652 Interpreting Ratio Analyses 653 Assessing Underlying Accounting Decisions and Concepts 659 Supplement 13A 662 Non-Recurring and Other Special Items 662 Supplement 13B 663 Reviewing and Contrasting ASPE and IFRS 663 Review the Chapter 665 Demonstration Case 665 Chapter Summary 666 Solutions to Self-Study Practice 667 Key Terms 667 Homework Helper 667 Practice Material 668 Mini-Exercises 668 Exercises 670 Coached Problems 675 Group A Problems 679 Group B Problems 684 Skills Development Cases 688 Continuing Case 689 Endnotes 690

APPENDIX A

Summarized Financial Statements of The Home Depot A-1

APPENDIX B

Excerpts From the Fiscal 2016 Annual Report of Lowe's Companies, Inc. B-1

APPENDIX C Present and Future Value Concepts C-1

APPENDIX D Wiki Art Gallery Inc. D-1

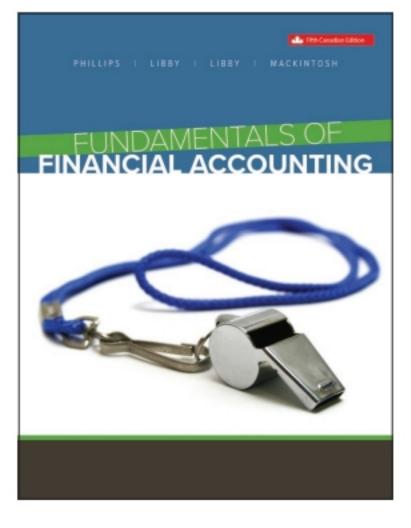
APPENDIX E Investments in Other Corporations E-1

Glossary GI-1

Business Index IN-1

Topical Index IN-4

Your Personal Coach . . .



Phillips, Libby, Libby, and Mackintosh's Fundamentals of Financial Accounting, fifth Canadian edition, arms students with a secret weapon for success in financial accounting-the best personal coach on the market. The cover of this text features the quintessential representation of a coach—a whistle. Simple, maybe, but this whistle captures the essence of this text brand as your coach. The following are highlights of Phillips's innovative student-centred approach:

WRITING THAT STUDENTS CAN READ. What does it mean to say that a book is "readable"? In the case of Fundamentals of Financial Accounting, fifth Canadian edition, it simply means that it's the most enjoyable accounting textbook your students have ever read. Through a mix of conversational wording, humour, and everyday examples, Fundamentals of Financial Accounting achieves a style that maintains rigour without sacrificing student engagement. Open this textbook to any page and read for yourself; Fundamentals of Financial Accounting offers the most engaging read of any financial text.

STUDENT-FRIENDLY COVERAGE OF DIFFICULT TOPICS.

Written with students in mind, Fundamentals of Financial Accounting handles difficult concepts in a way that reflects the balance of preparer and user concepts, and keeps students from being overwhelmed.

- The accounting process is covered in three chapters (2, 3, and 4).
- The purpose of a statement of cash flows is introduced at the beginning of the text, but the mechanics of preparing one are studied at the end.

- Ratios are introduced throughout the chapters and then ٠ pulled together at the end (13).
- Individual concepts are introduced throughout the text ٠ as needed to explain specific accounting practices and then pulled together at the end.
- Award-Winning Continuing Case: Key accounting • judgments that affect business decisions in the workplace are learned by students through an award-winning continuing case in the assignment material for Chapters 5 through 12.

... in Financial Accounting

CURRENT. Phillips reflects current accounting standards in Canada. Covering both International Financial Reporting Standards (IFRS) and Accounting Standards for Private Enterprise (ASPE), Phillips discusses key differences between IFRS and ASPE in a boxed feature at the end of each chapter.

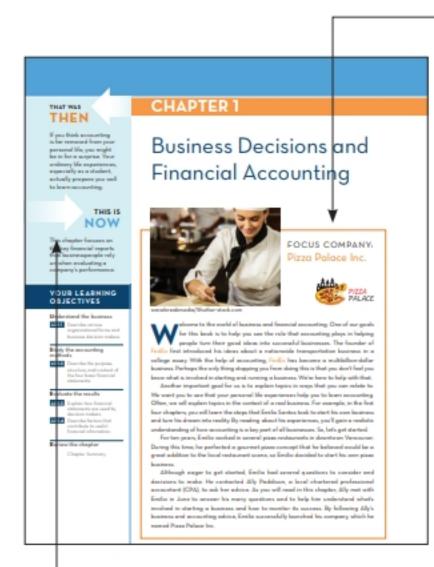
BALANCED. Phillips delivers a balanced approach. Throughout, understanding the preparation of financial state ments is balanced with the importance of using the financial statements to guide decision making.

EXTENSIVE END-OF-CHAPTER EXERCISES AND PROBLEMS.

Students build confidence and success with a wealth of endof-chapter discussion questions, exercises, coached and comprehensive problems, skills development cases, and continuing cases.

Stay Focused . . .

The best way to learn to prepare and use financial statements is to study accounting in real business contexts.



FOCUS COMPANY APPROACH. The Focus Company approach integrates each chapter's material with a real-world company, its decisions, and its financial statements.

Not all students learn financial accounting with ease. With so many distractions these days, it is difficult to keep both majors and non-majors focused on the big picture. The authors of *Fundamentals of Financial Accounting* fifth Canadian edi– tion understand the challenges instructors face and the need for a financial accounting text that is relevant, easy to read, and current.*Fundamentals of Financial Accounting* responds by using carefully chosen focus companies that students not only recognize but are familiar with because they have visited or used those companies' products.

Students often feel that they lack the real-world experience needed to understand accounting, a subject they believe has little impact on their daily lives. *Fundamentals of Financial Accounting*'s chapter openers provide real-world situations and examples that illustrate how accounting principles are part of day-to-day activities that students might not have thought about from an accounting perspective, from companies like the local pizza restaurant to the world's most familiar businesses, such as Hudson's Bay Company, Walmart, Cedar Fair, Molson Coors Brewing Company, Under Armour, and General Mills. Through crisp, clear, and engaging writing, the financial decisions these companies make and the financial statements they use come alive for students and they are able to see the big picture of how accounting relates to the real world—their world.

.

THAT WAS THEN/THIS IS NOW. To provide connectivity in students' minds, each chapter opens by briefly putting into perspective the information learned in the previous chapter and what will be learned in the present chapter.

KEY TERMS. All key terms are defined within the text in which the terms are first introduced, reinforcing student under– standing and recapping important text points.

g the accounts on the income statement, revenues are on the largest, most relevant revenue listed first. Then stracted, again from largest to smallest, except that lacome the last expense listed. Net Income is the difference between and total expenses. This format, which groups revenues expenses and reports a single measure of income, is called income statement. Other income statement formats are be explained in Chapter 6.

.000 of Net Income mean I'll have that much more



Single-step income

statement: Reports net

income by subtracting a sin

gle group of expenses from

... on the Real World

SPOTLIGHT FEATURES. Each chapter includes Spotlight features focusing on financial reporting, IFRS and ASPE, ethics, the world, business decisions, internal controls, and Canada. These features are designed to further engage students and provide instructors with material for in-class discussion.

SPOTLIGHT ON Financial Reporting

The Ultimate Irony: Teacher Late with Report

K12 Inc. claims to be the leader in computer-based instruction for grades K th get its own computerized accounting systems working in time to meet an impo deadline. K12 admitted that it was struggling with "the integration of diverse a that it would be about a month late releasing its annual report. The company explained that it had recently acquired several other companie ent computerized accounting systems. To ensure all of the transactions were

Spotlight on IFRS and ASPE Specific discussions on International Financial Reporting Standards (IFRS) and how they differ from Accounting Standards for Private Enterprises (ASPE) are grouped together in the Spotlight on IFRS and ASPE box at the end of each chapter.

SPOTLIGHT ON Ethics

35 Days Hath September?

It seems some managers-specifically those at Computer Associates (CA)-hperiod assumption. CA was charged with financial statement fraud for impufive days of sales in September-a month that has only thirty days. To mak had met their September sales targets, CA included the first five days of sc September income statement. This accounting fraud led managers to be poearned and tricked investors into thinking CA was a successful company.

Spotlight on the World Students are kept apprised of the ongoing changes in the accounting profession around the world through these features.

Spotlight on Financial Reporting These features connect chapter topics with real—world disclosures provided in the financial statements of our focus companies and other contrasting companies.

SPOTLIGHT ON IFRS and ASPE

As International Financial Reporting Standards (IFRS) are adopted around t transaction analysis process in this chapter becomes even more important, the U.S., which explains accounting rules in detail, ASPE and IFRS are less de judgment when analyzing transactions. This difference in emphasis exists b are used across many different countries, where business practices and lego placing slightly more emphasis on general principles than on detailed rules, II easily and broadly applied around the world.

Spotlight on Ethics The text ensures that students start off with a solid grounding in ethics. Shining the spotlight - on ethical issues in each chapter prompts the student to think about tough ethical decisions and to practise making these decisions in the end-of-chapter cases.

SPOTLIGHT ON The World

Direct versus Indirect Method Presentation

ASPE and IFRS currently allow companies to use either the direct or indirec Accounting Standards Board (FASB) and the International Accounting Stand spaken in the past about removing this choice and allowing only the direct me method is more detailed and shows the operating cash receipts and cash pay with the objective of a cash flow statement. However, the indirect method shi accrual income to cash flows from operations, which is an advantage over t

SPOTLIGHT ON Business Decisions

Lehman Brothers' Operating Cash Flows and the Financial Crisis Lehman Brothers Holdings, Inc. was one of the largest and most profitable panies in the world. But cash flow and working capital management problem bankruptcy only a month before the stock market crash of 2008. The following net income and net operating cash flows reveals the company's problems:

Spotlight on Business Decisions Found throughout

15.0 7

Spotlight on Controls These features highlight applications of internal control principles in the workplace.

SPOTLIGHT ON Canada

Mentorship Program Offers Vision to Aboriginal Youth

The Martin/CPA Canada Accounting Mentorship Program (AMP) was an e Prime Minister Paul Martin and CPA Lloyd Pasna. AMP's purpose is to pai youth who seek university degrees and develop their interest in pursuing busin in accounting.

The AMP high-school students who aspire to complete post-secondary with accountants from seven of the profession's top firms. These students partithe text, these features help students to develop strong decision-making skills by illustrating the relevance of accounting in real-world decision making and the lessons learned from global economic crises.



Sources of Inventory Shrinkage

Independent verification of inventory quantities is important. A recent study : \$34 billion of inventory goes missing from U.S. retailers each year.¹ Althoug cause of shrinkage (accounting for 36 percent of last units), an even larger po from employee theft. To avoid hiring dishonest employees, companies screemployment and criminal background checks. To deter and detect employee tags surveillance comerce, and complex computer programs that monitor can

Spotlight on Canada These boxes feature information on accounting and business practices specific to Canadian Aboriginal communities.

Dedicated and Coached . . .

A PROVEN TEACHING AND LEARNING METHODOLOGY. Faculty agree the accounting cycle is the most critical concept to learn and master for stu– dents studying financial accounting. The approach to this topic in Phillips/ Libby/Libby/Mackintosh is based on the belief that students struggle with the accounting cycle when transaction analysis is covered in one chapter. If stu– dents are exposed to the accounting equation, journal entries, and T–accounts for both balance sheet and income statement accounts in a single chapter, many are left behind and are unable to grasp material in the next chapter, which typically covers adjustments and financial statement preparation.

The accompanying graphic shows how, unlike other textbooks, the Phillips/ Libby/Libby/Mackintosh approach spreads transaction analysis coverage over two chapters so that students have the time to master the material. In Chapter 2 of Fundamentals of Financial Accounting, students are exposed to the account– ing equation and transaction analysis for transactions that affect only balance sheet accounts. This provides students with the opportunity to learn the basic structure and tools used in accounting in a simpler setting. In Chapter 3, students are exposed to more complex transactions that affect both balance sheet and income statement accounts. As a result of this progressive approach to transaction analysis, students learn more, as documented in peer–reviewed research.¹ We have also seen that our approach prepares students to learn adjustments, financial statement preparation, and more advanced topics.



Framework

B/S and I/S Transactions with Accounting Equation, Journal Entries, and T-accounts

> Adjustments, Closing Entries, F/S Preparation

with Accounting Equation, Journal Entries, and T-accounts

B/S and I/S Transactions with Accounting Equation, Journal Entries, and T-accounts

> Adjustments, Closing Entries, F/S Preparation

¹F. Phillips and L. Heiser, "A Field Experiment Examining the Effects of Accounting Equation Emphasis and Transaction Scope on Students Learning to Journalize," Issues in Accounting Education 26, pp. 681–699 (2011).

... for Student Motivation and Success

COACH'S TIP. Virtually every student has been inspired by a great coach at some time or another. Throughout the chapters, Coach's Tips provide students with advice and guidance on learning the material. Coach's Tips appear again in the problem material to offer encouragement as students work to reinforce what they've learned.

COACH'S TIP

Any account name containing receivable is an asset and any containing payable is a liability.

COACHED PROBLEMS

CP1-1 Preparing an Income Statement, Statement of Retained Earnings, and Balance Sheet Assume that you are the president of Nuclear Company. At the end of the first year of operations (December 31, 2017), the following financial data for the company are available: COACHED PROBLEMS. Every chapter includes three problem sets: Coached Problems, Group A Problems, and Group B Problems. The Coached Problems go beyond the traditional check figures to advise students on the process of solving a problem in addition to its outcome.

HOW'S IT GOING? Research shows that students learn best when they are actively engaged in the learning process. *Fundamentals* of *Financial Accounting* provides plenty of this active learning feature to engage the student, provide interactivity, and promote

efficient learning. These quizzes ask students to pause at strategic points throughout each chapter to ensure they understand key points before moving ahead. Answers are strategically placed at the end of the chapter summary so that students don't acciden tally read them before answering the questions.

🗿 HOW'S IT GOING?

Self-Study Practice 1.1

In the space provided, indicate (a) the type of account (A = asset, L = liability, SE = shareholders' equity, R = revenue, E = expense), and (b) whether it is reported on the income statement (I/S), statement of retained earnings (SRE), balance sheet (B/S), or statement of cash flows (SCF).

SOLUTION TO SELF-STUDY PRACTICE

Solution to SP1.1

Type Statement

A B/S

2. E I/S

THE USER FRAMEWORK. The USER Framework provides a "road map" to each chapter, showing how accounting functions work at all levels of the firm. Students learn to



Understand the business decisions that managers make,

Study the accounting methods used,

Evaluate the reported results from the viewpoint of financial statement users, and

Review how the accounting methods affect the managers' decisions.

ANALYZE, RECORD, SUMMARIZE. A systematic accounting process is used to capture and report the financial effects of a company's activities. This process includes three basic steps:

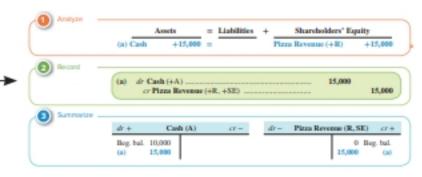
Step 1: Analyze Transactions

Transaction analysis involves determining whether a transaction exists and, if it does, analyzing its impact on the accounting equation.

Steps 2 and 3: Record and Summarize

One way to record and summarize the financial effects of transactions would be to enter your understanding of their effects into a spreadsheet. By summing each spreadsheet column, you could compute new balances at the end of each month and report them on a balance sheet.

These helpful steps appear throughout various chapters to support learning.



Review and Practice Materials . . .

REVIEW OF THE CHAPTER

To effectively evaluate and guide student success with the appropriate feedback, you need homework and test materials that are easy to use and tied to the chapter discussions.

Each chapter of Fundamentals of Financial Accounting is followed by an extensive variety of end-ofchapter material that applies and integrates topics presented in the chapter. We have retained many of the popular items from prior editions and added new types of end-of-chapter materials, including a Homework Helper, multi-perspective discussion questions, comprehensive problems, and continuing cases.

DEMONSTRATION CASE. Each chapter provides demonstration cases of activities in real-life situations. These exercises have students analyzing, preparing, and summarizing actual information.

L01-1

DEMONSTRATION CASE The introductory case presented here reviews the items reported on the income statement, statement of retained earnings, and balance sheet. To do so, we'll use the financial statements e cel of a fictional company, Over Armour, Inc. that develops, markets, and distributes athletic apparel and gear. Following is a list of items and amounts (in thousands of Canadian dollars) in Over Armour's financial statements for the superv ended Sectorober 30, 2017.

CHAPTER SUMMARY. Each chapter concludes with an end-of-chapter summary, organized by chapter learning objectives, that revisits the learning objectives from the beginning of the chapter.

KEY TERMS. The Key Terms list includes all key terms used in the chapter. In addition to the definitions available in the text of each chapter, full definitions of all key terms are found in the Glossary near the end of the text.

KEY TERMS		
Accounting Accounting Standards for Private	Financial Statements Generally Accepted Accounting	Publicly Accountable Profit- Oriented Enterprise
Enterprises (ASPE)	Principles (GAAP)	Separate Entity Assumption
Accounts	Income Statement	Statement of Cash Flows
Balance Sheet	International Financial Reporting	Statement of Retained Earning
Basic Accounting Equation	Standards (IFRS)	Unit of Measure Assumption

HOMEWORK HELPER. The Homework Helper immediately precedes each chapter's homework materials, The balance sheet also can be called the statement of financial position · The income statement also can be called the statement of operations highlighting subtleties discussed in the chapter and providing practice advice so that students can avoid common pitfalls when completing homework.

PRACTICE MATERIAL

HOMEWORK HELPER

Net income can also be called net cornings.

Alternative terms

Helpful reminders

CHAPTER SUMMARY

Describe various organizational forms and business decision makers.

· Sole proprietorships are owned by one individual, are relatively inexpensive to form, and are not treated legally as separate from their owners. Thus, all profits or losses become part of the taxable income of the owner, who is also responsible personally for all debts of the

Partnerships are businesses legally similar to sole proprietorships, but with two or me

QUESTIONS. Each chapter includes ten to twenty multi-perspective discussion questions that ask students to explain and discuss terms and concepts presented in the chapter. Selected questions, denoted with an icon, are designed to help students begin developing critical thinking skills. These questions are ideal for sparking debate at the beginning of class or when transitioning between or reviewing topics.

PRACTICE MATERIAL

QUESTIONS ([®] Symbol indicates questions that require analysis from me perspective.)

1. Define accounting

2. Valeri is opening a hair salon but she does not know what business form she should select. What can you tell her about the advantages and disadvantages of operating as a sole proprietorship versus a corporation?

MINI-EXERCISES

LO1-1	MI-1 Identifying Definitions with Abbreviations		
	Abbreviation	Full Designation	
	1. CPA	Chartered Professional Accountant	
	2. GAAP		
	· TAUD		

MINI-EXERCISES. Each of these assignments illustrates and applies a single learning objective from the chapter.

... Build Confidence and Success

EXERCISES. These additional assignments illustrate and apply single and multiple learning objectives from the chapter.

EXERCISES

E1-1 Reporting Amounts on the Four Basic Financial Statements

Using the following table and the equations underlying each of the four basic financial statements, show (a) that the balance sheet is in balance, (b) that net income is properly calculated, (c) what caused changes in the retained earnings account, and (d) what caused changes in the cash account.

L01-2



PROBLEMS (COACHED, GROUP A, AND GROUP B).

Each chapter includes three problem sets to help students develop decision-making skills. Coached problems include question—specific tips to assist students who need a little help getting started. Groups A and B are similar problems, but without the coaching. Excel templates are tied to selected end-of-chapter assignments designated with the excel icon.

LEVEL UP QUESTIONS. In each chapter, particularly challenging questions, designated by the Level Up icon, require students to combine multiple concepts to advance to the next level of accounting knowledge.



SKILLS DEVELOPMENT CASES. Each chapter offers cases designed to help students develop analytical, critical thinking, and technological skills. These cases are ideal for individual assignments, class discussions, and group projects. Encourage your students to find financial information in an actual annual report. The first case of every chapter presents an opportunity to connect your students

L01-2,1-3

 Electronic Arts Inc. are listed below explain whether the company was	t, statement of retained earnings, and halance sheet of r in alphabetical order. Solve for the missing amounts, and
Contributed Capital Dividends	\$2,430 0

COMPREHENSIVE PROBLEMS. Selected chapters include problems that cover topics from earlier chapters to refresh, reinforce, and build an integrative understanding of the course material. These are a great resource for helping students stay up to date throughout the course.



with real—world financial reporting.

CONTINUING CASE

CC1-1 Financial Statements for a Business Plan

Nicole Mackisey is thinking of forming her own spa business, Nicole's Getaway Spa (NGS). Nicole expects that she and two family members will each contribute \$10,000 to the business and receive 1,000 shares each. Nicole forecasts the following amounts for the first year of operations, ending

December 31, 2017: cash on hand and in the bank, \$2,150; amounts due from customers from any treatments \$1780; building and contempt \$20,000; amounts and to hearty

CONTINUING CASE. In Chapter 1, students are introduced to Nicole's Getaway Spa (NGS). In each chapter, the Continuing Case feature extends this case and requires students to apply topics from the current chapter. Chapters 5 through 12 present a continuing case involving the Wiki Art Gallery (WAG) (see Appendix D). This case depicts a setting in which accounting information is used to determine a company's selling price. By examining accounting decisions in an easy-to-use multiple-choice format, students learn that not all numbers are what they appear at first glance.

What's New in the Fifth Edition?

In response to feedback and guidance from numerous financial accounting faculty, the authors have made many important changes to the fifth Canadian edition of *Fundamentals of Financial Accounting*, including the following:

- Integrated new focus companies, including Molson Coors Brewing Company and Koss Corporation, a headphone manufacturer
- Reorganized topics within Chapters 5 through 7 to improve cohesiveness and introduce additional depth
- An introduction to the topic of fraud (as in the fourth edition) in Chapter 5 that now also discusses and illustrates the related topic of internal controls, including cash controls and electronic documentation of cash disbursements
- A discussion in Chapter 6 that illustrates merchandising operations, including inventory sales (as in the fourth edition); however, this topic is now preceded by merchandise inventory purchases, consistent with the natural sequence of business events
- A focus in Chapter 7 on inventory costing and valuation (as in the fourth edition) that now includes a discussion of inventory turnover and gross profit analyses in assessing the likelihood of inventory write-downs
- New end-of-chapter material in each chapter to support new topics and learning objectives, with more than fifty revised and updated end-of-chapter assignments, exercises, problems, and cases
- A new Spotlight on Canada box that discusses accounting and business practices specific to Canadian Aboriginal communities
- Additional Help Me Solve It animations that walk students through an end-of-chapter question hand-picked by the author to provide students with insight into understanding and completing the question

Fundamentals of Financial Accounting fifth Canadian edition has also kept certain features that reviewers noted were very useful and necessary. These include

- Comparisons of the key differences between Accounting Standards for Private Enterprises (ASPE) and International Financial Reporting Standards (IFRS) in a boxed feature at the end of each chapter
- Comprehensive problems (spanning multiple chapters)
- Two critical thinking cases with questions throughout most chapters, in easy to use multiple-choice format.
- Check figures for some Exercises and Group A and Group B Problems, just to name a few

DETAILED CHANGES BY CHAPTER

CHAPTER 1

- New description of financial statement users, with new illustration (Exhibit 1.2)
- Updated dates for sample financial statements
- Expanded discussion of conceptual framework, with new illustration (Exhibit 1.10)
- Revisions to end of chapter material: updated numerical data for real-world companies, revised annual report case to reflect updated financial statements

CHAPTER 3

- Updated dates for sample financial statements
- Changed terminology from "unearned revenue" to "deferred revenue" to align better with new Revenue Recognition standards
- New IFRS/ASPE comparison box in relation to new

CHAPTER 2

- New illustration of accounting cycle
- Expanded learning objectives to include trial balance preparation
- Revised illustration of T-accounts to include normal balance (Exhibit 2.7)
- Updated dates for sample financial statements
- Update analysis of current ratios in Spotlight on Financial Reporting
- Revisions to end of chapter material: updated numerical data for real-world companies, revised annual report case to reflect updated financial statements

- Revenue Recognition standards
- New illustrations to compare timing of revenue recognition and cash receipt (Exhibit 3.5)
- New illustrations to compare timing of expense recognition and cash payment (Exhibit 3.6)
- New transactions to illustrate contemporary technology, such as online Facebook advertising and automated monthly disbursements
- New format for accounting equation effects to illustrate link between income statement and balance sheet
- Updated demonstration case
- Revisions to end of chapter material: updated numerical data for real-world companies, revised exercises to include transaction analysis and determination of income effects, revised annual report case to reflect updated financial statements

CHAPTER 4

- Updated dates for sample financial statements
- New illustration to tie adjustments to accounting cycle (Exhibit 4.2)
- New illustration of adjustment effects on balance sheet and income statement (Exhibit 4.5)
- Continued use of new accounting equation format illustrating link between income statement and balance sheet
- Updated demonstration case
- Revisions to end of chapter material: updated numerical data for real-world companies, revised exercises to encourage reflection on income effects of adjustments, revised annual report case to reflect updated financial statements

CHAPTER 5

- Substantial changes from the fourth edition: removed the discussion of press releases, the illustration of European financial statements, the introduction of the basic business model, and repeated coverage of external users. Inserted an explanation of internal control and cash reporting along with supporting examples.
- New focus company (Koss Corporation) to illustrate how internal control deficiencies allowed the VP Finance to steal \$31.5 million to pay for extravagant credit card purchases
- New categorization of fraud types
- Expand discussion of internal control to include new COSO cube
- New illustration of electronic documents used to process cash disbursements
- New discussion of petty cash transactions and p-cards in Spotlight on Controls
- New discussion and illustration of reporting restricted cash
- Revisions to end of chapter material: updated numerical data for real-world companies, revised exercises to

- New illustration of cost-of-goods-sold equations to distinguish periodic and perpetual inventory systems
- Expanded discussion of shrinkage to include book-to-physical adjustment
- New exhibit comparing journal entries for inventory purchase and sale transactions (Exhibit 6.8) in a per– petual system (periodic system entries are included in the chapter supplement)
- New supplement created to discuss the concept of bundled sales, which stems from the new Revenue Recognition standards
- Expanded discussion to include using the net method for sales discounts and estimating significant returns of sales
- Updated demonstration case
- Revisions to end of chapter material: updated numerical data for real-world companies, revised exercises to encourage reflection on income effects of adjustments, revised annual report case to reflect updated financial statements

CHAPTER 7

- Inventory purchases and the corresponding journal entries have been removed and are now in Chapter 6 to accompany inventory sales.
- New Spotlight on Financial Reporting discussing the LCM write-down at Lululemon for its see-through yoga pants fiasco
- Updated inventory turnover analysis in Exhibit 7.7, involving Harley–Davidson, McDonalds, and HBC
- New Spotlight on Financial Reporting to tie inventory turnover and gross profit to LCM
- Updated demonstration case
- Revisions to end of chapter material: updated numerical data for real-world companies, revised exercises to encourage reflection on income effects of adjustments, revised annual report case to reflect updated financial statements

encourage reflection on income effects of adjustments, revised annual report case to reflect updated financial statements

CHAPTER 6

- Substantial changes from the fourth edition: removed internal control topics (now in Chapter 5), and relocated journal entries for inventory purchases (previously in Chapter 7) to accompany inventory sales in this chapter (Chapter 6)
- Updated focus company illustrations with Walmart and new Planet Fitness material contrast financial state ments of service company with merchandiser (Exhibit 6.2)

CHAPTER 8

- Updated focus company illustrations with VF Corporation—the maker of North Face jackets, JanSport backpacks, Wrangler jeans, and Vans shoes
- Updated Spotlight on Financial Reporting showing days to collect for Kellogg Company
- Updated receivables turnover analysis in Exhibit 8.7, involving VF Corporation, Kellogg's, and Skechers
- New Spotlight on Business Decisions showing how Target monitors its additional revenues over its costs of having customers pay for items on credit
- Updated demonstration case featuring Rocky Mountain Chocolate Factory

 Revisions to end of chapter material: updated numerical data for real-world companies, revised exercises to encourage reflection on income effects of adjustments, revised annual report case to reflect updated financial statements

CHAPTER 9

- Updated focus company illustrations with Cedar Fair
- Eliminated discussion of cash—only tangible asset purchase
- Revised depreciation formula presentations to highlight depreciation rates
- New illustration to explain calculation and journalizing of gain/loss on disposal
- Revised amortization presentation to show Accumulated Amortization rather than directly reducing asset
- Updated fixed asset turnover analysis in Exhibit 9.5, involving Cedar Fair, Six Flags, and Yahoo!
- New illustration in Homework Helper to show common causes of changes in account balances
- Revisions to end of chapter material: updated numerical data for real-world companies, revised exercises to encourage reflection on income effects of adjustments, revised annual report case to reflect updated financial statements

CHAPTER 10

- Updated focus company illustrations with General Mills ٠
- New Spotlight on Business Decisions to discuss accounting for crowdfunding liabilities arising from Kickstarter and Prosper arrangements
- Replaced quick ratio with debt-to-assets ratio
- Revisions to end of chapter material: updated numeri-٠ cal data for real-world companies, revised exercises to encourage reflection on income effects of adjustments, revised annual report case to reflect updated financial statements

- Inserted cash dividends into demonstration case A
- Revisions to end of chapter material: updated numerical data for real-world companies, revised exercises to encourage reflection on income effects of adjustments, revised annual report case to reflect updated financial statements

CHAPTER 12

- Updated focus company illustrations and financial information for Under Armour Inc.
- Final section of chapter illustrates user analyses that are possible with direct method but not indirect method presentation
- Deleted spreadsheet approach, previously in chapter supplement
- Revised demonstration cases to be more consistent with approaches illustrated in chapter
- Revisions to end of chapter material: updated numerical data for real-world companies, revised exercises to encourage reflection on income effects of adjustments, revised annual report case to reflect updated financial statements

CHAPTER 13

- Updated information regarding the focus company (Home Depot), including all narrative interpreting and comparing financial results
- Revised Exhibit 13.5 and related discussion to reflect changes made to all other chapters
- New Spotlight on Business Decisions to discuss impact of supply chain financing on current ratio
- Revisions to end of chapter material: updated numerical data for real-world companies, revised exercises to encourage reflection on income effects of adjustments, revised annual report case to reflect updated financial statements

CHAPTER 11

- New focus company, Molson Coors Brewing Company
- Revised list of reasons for stock repurchases, supported by new Spotlight on Business Decisions involving Safeway's treasury stock purchase to boost EPS
- Expanded illustration of dividend journal entries to include closing entry
- New section to illustrate simple statement of share holders' equity
- New Spotlight on the World to discuss the U.S. government's JOBS Act and crowdfunding equity
- New ratio analyses in Exhibit 11.7, involving Molson Coors Brewing Company and Anheuser-Busch Inbev

APPENDIXES A & B: HOME DEPOT SUMMARIZED FINANCIAL STATEMENTS AND EXCERPTS FROM THE FISCAL 2016 ANNUAL REPORT OF LOWE'S COMPANIES INC.

 Summarized financial statements of The Home Depot and updated excerpts from the fiscal 2016 Lowe's Annual Reports

APPENDIX C: PRESENT AND FUTURE VALUE CONCEPTS

Reviewed and updated all end-of-chapter material

APPENDIX D: WIKI ART GALLERY, INC.

 The award winning critical thinking case, WIKI Art Gallery, Inc., is now included as an appendix instead of online in Connect. This is to allow for easier access and referencing for students when they are completing the multiple choice questions relating to this case through out most chapters.

APPENDIX E: INVESTMENTS IN OTHER CORPORATIONS

- Updated focus company—Rogers Communications
- Revised discussion of mergers and acquisitions

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Advice on Working in Teams

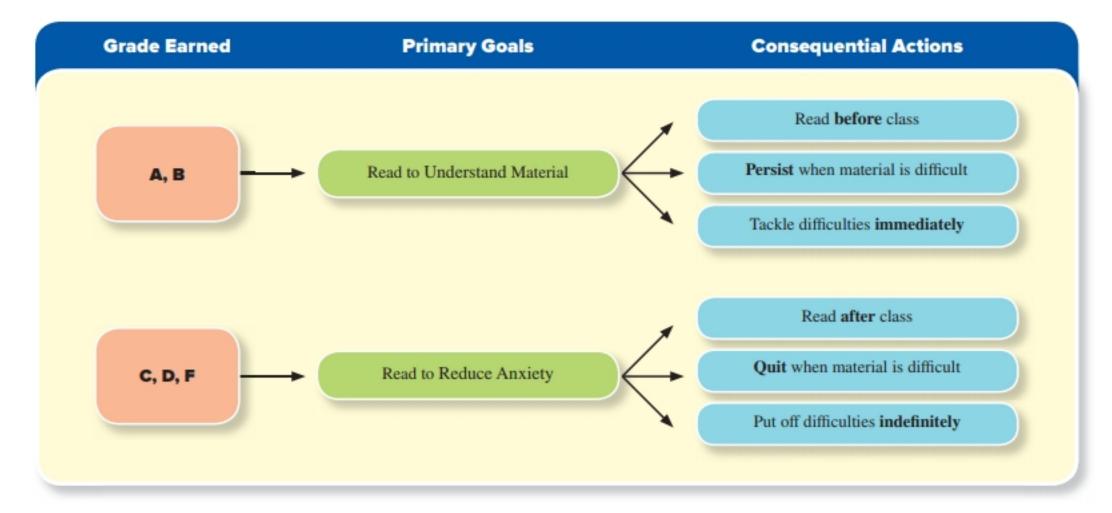
Accounting information is always created and shared with others, making teamwork an important skill to develop. Our research finds that whether you select your own teammates or your instructor assigns them to you, taking certain steps can improve the chances of your team being successful.²

- 1. Know what you want. Talk with your teammates about the quality of work your team aspires to produce and the amount of commitment to reach that goal. Define the general rules by which the team will work. How will the team determine who does what? How often will you meet, and for how long? How will you keep in touch between meetings? Spending a few minutes at the start to put these "rules" in writing can save you much frustration and disappointment later.
- 2. Plan how to get there. Team projects can feel overwhelming at first, and you may be tempted to quickly split up the work so that everyone can get started on it. Do not do this. Take the time to identify (a) the specific steps needed to complete the project, (b) the skills required at each step, and (c) the strengths of each team member. Two benefits of being in a team are that you do not have to be an expert in everything and you do not have to do it all yourself. So assign work to team members based on their strengths and workloads, ensuring that everyone gets to do their fair share. Our research shows that teams earn better grades when everyone participates in a meaningful way.
- 3. Work as a team. Teams are more than just groups of people. To be a team, you must be committed to the same goal and be willing to "step up" when you can. Teams can accomplish much when working as single unit, but not without the individual effort made by team members. Our research shows that the highest project grades are earned when team members work together, bringing their skills and abilities to bear on each task.
- 4. Build the team. Teams rarely are perfect when they first start. It takes time to build the trust that is needed when relying on others. Help team members along by scheduling times to review one another's work and to give constructive feedback on how it can be improved. As a team, assess the whole team's performance and the openness of its communication. Do this often, and small difficulties will be less likely to turn into big problems.

²S. Hilton and F. Phillips, "Instructor-Assigned and Student-Selected Groups: A View from Inside," Issues in Accounting Education 25, pp 15–33 (2010).

Advice on Using Your Text

What does it take to do well in your Financial Accounting course? Our research finds that the way you read and use your textbook can have a major impact on your course performance.³ The following graphic summarizes our primary findings, which suggests four things you can do to improve your chances of earning a good grade.



- Read the chapters to learn rather than just to get through them. Learning doesn't miraculously 1. occur just because your eyes have skimmed all the assigned lines of the textbook. You have to think and focus while reading to embed the material in your understanding and memory. Use the text's learning objectives to focus on what's really important in the chapters.
- 2. Don't be discouraged if you initially find some material challenging to learn. At one time or another, both the best and weakest students describe themselves as both "confused" and "having a good grasp of the material," "anxious" and "confident," and "overwhelmed" and "uncomfortable." The simple fact is that learning new material can be challenging and initially confusing for anyone. Success does not depend as much on whether you become confused as it does on what you do when you become confused.
- 3. Clear up confusion as it arises. A key difference between the most successful students and the least successful students is how they respond to difficulty and confusion. When successful students are confused or unsure, they immediately try to enhance their understanding through re-reading, self-testing, and seeking outside help if necessary. In contrast, unsuccessful students try to reduce anxiety by delaying further reading or by resorting to memorizing without understanding. Aim to clear up confusion when it arises because accounting, in particular, is a subject for which your understanding of later material depends on a thorough grasp of earlier material.
- 4. Think of reading as the initial stage of studying. Abandon the idea that "studying" only occurs during the final hours before an exam. By initially reading with the same intensity that occurs when later reviewing for an exam, you can create extra time for practising exercises and problems. This combination of concentrated reading and extensive practice is likely to contribute to better learning and superior exam scores.

³B.J. Phillips and F. Phillips, "Sink or Skim: Textbook Reading Behaviors of Introductory Accounting Students," Issues in Accounting Education 22, pp 21–44 (2007).

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Brandy Mackintosh Edwards School of Business University of Saskatchewan



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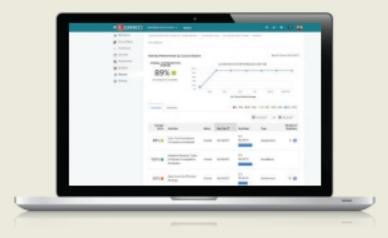
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THAT WAS THEN

CHAPTER 1

If you think accounting is far removed from your personal life, you might be in for a surprise. Your ordinary life experiences, especially as a student, actually prepare you well to learn accounting.

THIS IS NOW

This chapter focuses on the key financial reports that businesspeople rely on when evaluating a company's performance.

YOUR LEARNING **OBJECTIVES**

Understand the business

LO1-1 Describe various organizational forms and business decision makers.

Study the accounting methods

LO1-2 Describe the purpose,

structure, and content of the four basic financial statements.

Evaluate the results



LO1-3 Explain how financial statements are used by decision makers.

Business Decisions and Financial Accounting



FOCUS COMPANY: Pizza Palace Inc.



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elcome to the world of business and financial accounting. One of our goals for this book is to help you see the role that accounting plays in helping people turn their good ideas into successful businesses. The founder of FedEx first introduced his ideas about a nationwide transportation business in a college essay. With the help of accounting, FedEx has become a multibillion-dollar business. Perhaps the only thing stopping you from doing this is that you don't feel you know what is involved in starting and running a business. We're here to help with that.

Another important goal for us is to explain topics in ways that you can relate to. We want you to see that your personal life experiences help you to learn accounting. Often, we will explain topics in the context of a real business. For example, in the first four chapters, you will learn the steps that Emilio Santos took to start his own business and turn his dream into reality. By reading about his experiences, you'll gain a realistic understanding of how accounting is a key part of all businesses. So, let's get started. For ten years, Emilio worked in several pizza restaurants in downtown Vancouver. During this time, he perfected a gourmet pizza concept that he believed would be a great addition to the local restaurant scene, so Emilio decided to start his own pizza business. Although eager to get started, Emilio had several questions to consider and decisions to make. He contacted Ally Paddison, a local chartered professional accountant (CPA), to ask her advice. As you will read in this chapter, Ally met with Emilio in June to answer his many questions and to help him understand what's involved in starting a business and how to monitor its success. By following Ally's business and accounting advice, Emilio successfully launched his company, which he named Pizza Palace Inc.

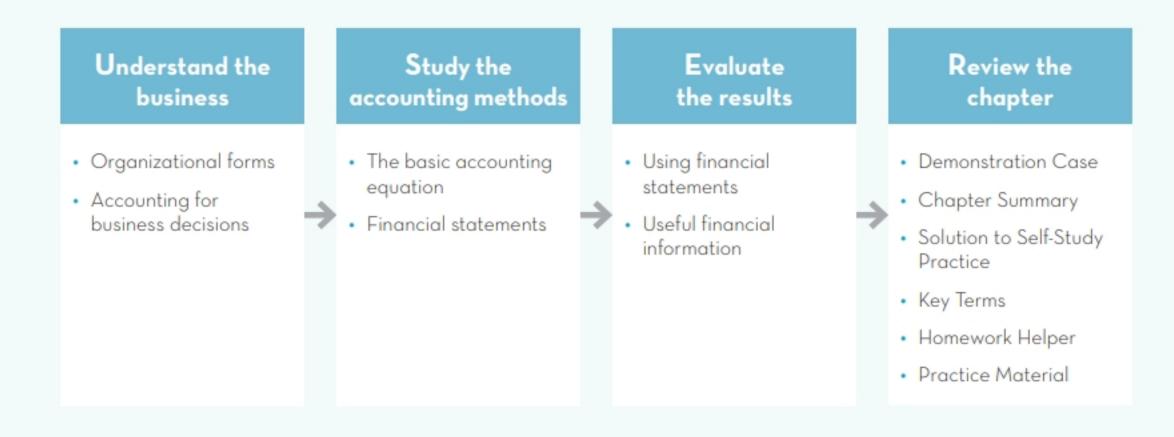


LO1-4 Describe factors that contribute to useful financial information.

Review the chapter

Chapter Summary

ORGANIZATION OF THE CHAPTER



Understand the Business

ORGANIZATIONAL FORMS

"Emilio, we should start by talking about how you want to organize your business."



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"Well, I'm opening a gourmet pizza restaurant. What else do I need to know?"

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Ally outlined three primary ways in which businesses can be organized: sole proprietorship, partnership, and corporation.

Sole Proprietorship

This is a form of business owned (and usually operated) by one individual. It is the easiest form of business to start because it doesn't require any special legal procedures. The owner just gets a business licence and they're good to go. A sole proprietorship is considered a part of the owner's life, with all profits (or losses) becoming part of the taxable income of the owner, and the owner is personally liable for all debts of the business.

Partnership

A partnership is similar to a sole proprietorship, except that profits, taxes, and legal liability are the responsibility of two or more

LEARNING OBJECTIVE 1-1

Describe various organizational forms and business decision makers.